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2014 Annual Report

2014 impact



92
Industry
recognized
credentials
were earned.



128

People advanced on the job with an average wage increase of over \$2/hr.



464

People placed in permanent long-term work; 290 overcame barrier of a criminal record.



300

Employers hired from Towards Employment; 80 more than once.



1235

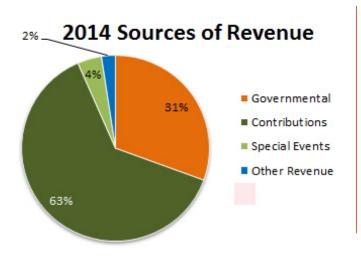
Supportive services like transportation, tools, uniforms, background checks & pre-employment screening.

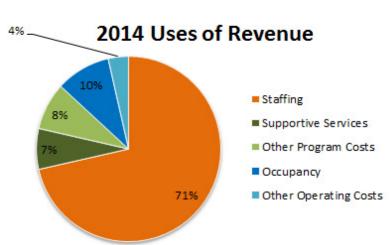
1027

Legal services like cleared warrants, prevented evictions & foreclosures, resolved credit issues.

2014 Financials.

	2012	2013	2014
SOURCES OF REVENUE			
Governmental Contributions	\$1,668,266	\$1,363,276	\$ 973,169
Foundations & Corporations	\$1,178,664	\$1,482,201	\$1,683,299
United Way Services	\$ 141,444	\$ 141,444	\$ 150,999
Individual Contributions	\$ 146,822	\$ 125,586	\$ 165,659
Cy Pres	-	\$ 25,000	-
Special Events (NET)	\$ 124,853	\$ 152,137	\$ 131,337
Earned Income	\$ 64,854	\$ 68,750	\$ 38,351
Interest/Investment Income	\$ 93,200	\$ 148,728	\$ 24,759
Other	\$ 20,618	\$ 11,664	\$ 12,809
Total	\$3,438,721	\$3,518,786	\$3,180,382
USES OF REVENUE			
Staffing	\$2,216,315	\$2,131,434	\$2,190,546
Supportive Services	\$ 381,471	\$ 525,567	\$ 218,770
Other Program Costs	\$ 688,086	\$ 535,828	\$ 254,396
Occupancy	\$ 128,261	\$ 222,372	\$ 293,433
Other Operating Costs	\$ 198,178	\$ 215,468	\$ 108,865
Total	\$3,612,311	\$3,630,669	\$3,066,010





\$250,000 or more

Fund for Our Economic Future Social Innovation Fund through the Mayor's Fund to Advance New York

\$100,000-\$249,999

Deaconess Community Foundation The Cleveland Foundation United Way of Greater Cleveland

\$50,000-\$99,999

KeyBank Foundation Saint Lukes Foundation The George Gund Foundation The Harry and Jeanette Weinberg Foundation, Inc.

\$20,000-\$49,999

Nordson Corporation Ohio State Bar Association Reinberger Foundation William J. and Dorothy K. O'Neill Foundation

\$10,000-\$19,999 Anonymous Business of Good Foundation Cleveland Clinic Foundation Forest City Enterprises Frank Hadley Ginn & Cornelia Root Ginn Foundation Fun(d) First Giving Circle KeyBank Nord Family Foundation The Fred A. Lennon Charitable Trust The Zoann Little Dusenbury Fund, a donor advised Fund of The Cleveland Foundation

Third Federal Savings and Loan

\$5,000-\$9,999

Cuyahoga Community College Richard & Nancy Dietrich **Dominion Foundation** Linda Kane & Gary Stewart Michael & Lisa Lonsway Swagelok Company Swagelok Foundation Kathryn Tatman The Sherwick Fund, a supporting organization of The Cleveland Foundation United Black Fund of Greater Cleveland Mark Whitham

\$2,500-\$4,999

Accenture Brent Blouch Suzanne Blum Cleveland Industrial Training Center Cliffs Natural Resources Mark and Krissy Gallagher Brain Lamb Denise Marchese Medical Mutual of Ohio Porter Wright RPM International, Inc. Randy Samsel Michael Shaughnessy Squire Patton Boggs The Sherwin-Williams Company Thompson Hine LLP Tucker Ellis LLP University Hospitals

US Bank Amy Woods

\$1,000-\$2,499

Fred Bauer Daniel Berick Melanie Biche Eileen Burkhart Ann & Lou Caresani Michele Connell Nicola Deskovich Dix & Eaton Dollar Bank **Edible Arrangements** Heather & Jeff Ettinger Fifth Third Bank Jack Goldwood Thomas & Kris Greene Stephen Jenkins Rosanne & David Lonsway **MAGNET** Soad & Ahdy Mansour Men's Wearhouse Meritech Lessie Milton Jones Thomas & Ellen Neroni Rory O'Donnell Oriana House Shelly Peet & Robert Martinko Lynne & Jason Poulton

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of Cleveland

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Peter Nagusky

Charles & Kelly Obert

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Terry Sobnosky

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Up to \$499

Michelle Abbey

John & Pamela Addison

Bishara Addison

Matt & Jessica Adkins

Roger & Patricia Adkins

Anthony Adkisson

Kate & Richard Asbeck

Sam Awad

Kevin Bailey

Jim Belk

Meghan Bell

Larry & Alison Benders

Douglas & Jill Benjamin

John Bernatovicz

Deborah Bibb

Kathryn Bielawski

Henry Billingsley

Stephen Bittence

Gilberta & John Bittman

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Sandra Brantley

Karen Braun

Linda Briggs

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Richard Buffington

Cheryl Bunevich

Evelyn Burnett

Martin Cannon

Janine Carter

Cristen Cebula

Brad & Robin Chilton

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William Cline

Tracey Coates

Shannon & Zachary Coleman

Jennifer Collister

Aaron Cornell

Judith Crocker

Marianne Crosley & Arthur Clements

Jay Cusimano

Rufus Darkortey

Deep Cleaning Solutions

Wendy Deuring

Ronald Di Giore

Monique DiCarlo

Jon Dileno

Carol Dove

Scott & Cathy Dress

Anita & John Edwards

Farida Ejaz

Kenneth Eminian

Gay & Steve Eyerman

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Ketti Finnernan

Michael Fiorentino

Rob Fischer

Annette Fisher

Brendan Fitzgerald

Timothy & Kathleen Flanagan

Kevin Floyd

Russ Fluhart

Joseph Foglio

Gregory Fortunato

Lori Franklin

Ron Frederick

Jeffrey Frericks

Ashley Frizzell

Stephanie Frizzell

Deanna Gaskins

James Geier

Austin Georgia

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Sylvesta Gilliard

Walter & Anne Ginn

Jacquelyn Gonzales

Philippa Guthrie

Elaine Hadden

Chris Hamm

Terry Hamovitch

Jessica & Daniel Hardesty

Saad Hasan

Abbas Hasan

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Juan Hernandez

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Leon Hodkey

Lia Hoffman

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Jodi Penwell

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Elda Pincus

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Ryan Ryzner

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Patricia Seifert

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Jeremy Short

September Sloane

Robin & John Smalley

Barbara Smiljanich

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Krissa & Chris Spence

Bud Stanley

Diane Stevenson

Angie Stojkov

Patrick Stoneking

Jeffrey Stupiansky

Philip & Charlotte Stupiansky

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Ralph Sustar

Jim & Lois Sustar

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Gregory Walker

Staci Wampler

Beth Warholy

Vickie Warren

Mitchell Wasserman

Roberta & Michael Waxman-Lenz

Adam Weider

Charlene Wilson

Carla Wise

Christie Yonkers

Mary Zbikowski

Stacey & David Zeleznik

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Audrey & Brent Besinger

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Cain Park

Campbell's Sweets Factory

Cleveland Marriott Downtown

at KeyCenter

Cleveland Botanical Garden

Cleveland Cavaliers Corporate

Giving Program

Cleveland Cinemas

Cleveland Indians

Cleveland International Film Festival

Cleveland Metroparks

Cleveland Metroparks Zoo

Cleveland Play House

Cleveland Whiskey

Dave & Peg Darrah

DeWitts Diamond & Gold Exchange

Disney Orlando

Dix & Eaton

Loreen Dorin

Great Lakes Theater

Greater Cleveland Aquarium

J. Gumbos

Gail Jackson

Jaworski's

John Robert's Signature

Studio and Spa

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Laura Kuntz

Lake County Captains

Lake Erie Monsters

Judie Linstia

Dora Loflin Pruce

Maltz Museum of Jewish Heritage

Memphis Kiddie Park

Miller Boat Line

Dennis Oleksuk

Pickwick and Frolic

Restaurant and Club

PinkCalyx

Pizzazz on the Circle

Playhouse Square

Pro Football Hall of Fame

Madeline Rosenshein

Kimberly Smith-Woodford

Sokolowski's University Inn

Sticks and Stones

The Cleveland Orchestra

The Corner Alley

The Lodge at Geneva-on-the-Lake

The Studio Cleveland

The Wilds

Trolley Tours of Cleveland

Weathervane Playhouse

Western Reserve Historical Society



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Chris Skurkey



2014 Volunteers.

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Dustin Bitner

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Mark Carden

Adam Ciroli

Robert Cranberry

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Stew Hoicowitz

Joel Howson

Timothy Humbert

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Tom Morgan

Stacy Muratore

Matt Murdock

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Michael Reiss

Monica Reusser

John Reynolds

Ruben Rodriguez

Steve Rossa

Carmen Santana

Josip Sasek

Regina Sibert

Lori Smith

Christine Stadler

Frank Valassiades

Swagelok

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Jim Chlad

Josip Condric

Douglas Coughlin

Seth Fabac

Patrick Faith

Bill Ference

Mark Fraelich

Jon Franco

Dwight Gaugler

James Isaac

Brandon Joffre

Brett Kaiser

Andrew Kocian

Amy Kurt

Tracy Lacy

Rick Layton

Steve Marietti

Kevin Martin

Jeff Miller

Asha Montante

Scott Nelson

Mike Ottobre

Jim Powers

Dustin Roberts

Daniel Schaefer

Matt Schiberl

John Schmitz

Brian Schuster

Demetrius Smith

Will Sos

Norbert Tas

John Tylek

Cleveland Bridge Builders Leadership Action Project

Shanna Ebeling

Joy Johnson

Nikhil Kottha

Natan Milgrom

Robert Newman

Tiffany Sedlacek

Michael Sofka



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Director, Policy & Special Initiatives

Chelsea Mills

Director, Business Services

Adaora Nzelibe Schmiedl

Director, Development & Marketing

Robin Smalley

Director, Programs & Services

John Tubbs

Director, Finance & Administration

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William Cline

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Nita Earley

Destinee Evans

Logan Fahey

Steve Folgio

Haidee Garcia

Bob Giebel

April Grant

Melanie Green

Akila Greenfield

Jessica Hardesty

Kathy Harlow

Grace Heffernan

Betty Holnapy

Kelly Jackson

Nettie King

Gary Larkins

Debbi Lucci

Jim Madden

Tammy Peterson

Ruben Rodriguez

Stella Shepard

Jeff Stupianski

Kristin Thomas

Staci Wampler



2014 Awards & Honors.

CHAMPIONS OF CHANGE

In June, Jill Rizika, TE's Executive Director, was honored as one of 16 White House Reentry and Employment Champions of Change. Champions of Change is an opportunity for the White House to feature individuals across the nation doing extraordinary things to empower and inspire members of their community. Per the White House, "The Champions have distinguished themselves through their extraordinary dedication and hard work to help those with criminal records reenter society with dignity and viable employment opportunities."

PATHWAYS TO WORK

Also in June, Towards Employment was one of 17 organizations awarded a US Department of Labor Employment and Training Administration grant of \$2,000,000 (over 39 months) to create career pathways for individuals coming home from incarceration via work release or halfway house programs.

TOP WORKPLACE

TE was named a Plain Dealer Top Workplace. Conducted by national firm WorkplaceDynamics, this is a list of the top 150 workplaces in Northeast Ohio based on employee nominations and feedback.

TEAM NEO AWARDS

On July 9, Towards Employment was awarded the 2014 Team NEO Economic Development Plus Award for its leadership of WorkAdvance, a regional workforce collaboration. WorkAdvance was nominated by NYC Center for Economic Opportunity.

PILLAR AWARD

Jill Rizika, Executive Director, was a recipient of a Medical Mutual Pillar Award for Community Service in December 2014. She was honored as Executive Director of the Year. Presented by Smart Business Magazine, the Pillar Awards honor organizations and individuals committed to making a difference in NEO.



